

2015 Annual Report

Chair's Message



As the Chair of the Mid Willamette Valley Council of Governments Board of Directors this past year, I can attest to the fact that 2015 was a busy and productive year for our region.

It has been my pleasure to work with the hard working and dedicated staff at the COG as they have worked with our 43 member local governments to foster cooperation and coordination in Marion, Polk and Yamhill Counties.

Our success as a region is increased and strengthened by our ability to work together toward a shared vision and goals. The COG provides a vehicle for our members to share ideas, combine resources, and jointly address opportunities and challenges. By this collaboration, we all benefit from the collective wisdom and commitment of elected officials and appointed staff from throughout the region.

During the past year, we have continued to see progress in the COG's primary areas of service and collaboration: Community and Economic Development, Transportation Planning, and providing technical assistance and other services tailored to individual member needs. This success is, in part, based on the efforts of COG staff who have made efficient and productive use of meeting opportunities with the COG Board and various

committees. This was accomplished by providing guest speakers, detailed reports and other informational pieces that served to keep the Board of Directors and others up to date on the key issues facing state, local and tribal governments in the region.

It has been my pleasure to serve as the Chair of the MWVCOG Board of Directors this year. I would like to thank everyone who helped make this year a success for our region and for the organization.

Please join me in welcoming Jerry Thompson, who serves as a member of the Salem-Keizer Transit District Board of Directors, as your incoming Chair for 2016. I am sure this region and the Council of Governments will continue to be successful, and the COG will continue to provide exemplary service to the three-county region in the coming year.

Kevin Jeffries City Councilor, City of McMinnville Chair, 2015 MWVCOG Board of Directors

Executive Director's Message



According to the National Association of Regional Councils (NARC) a regional council (RC) or council of governments (COG) is a multi-service entity with state and locally defined boundaries that delivers a variety of federal, state and local programs while carrying out its function as a planning organization, technical assistance provider and "visionary" to its member local governments. As such, COGs and RCs are accountable to local units of government and effective partners for state and federal governments.

Over the almost 60 year history of Mid-Willamette Valley Council of Governments, the COG has fulfilled a variety of roles for its members in an ongoing effort to meet the shared needs and expectations of our member local governments in support of the region moving forward. This past year has continued to see the COG work collaboratively on transportation, economic development and other endeavors to leverage our overall resources and to increase the livability and prosperity of our communities. None of this would be possible without the support and dedication of the elected and appointed officials in Marion, Polk and Yamhill counties, as well as the state, federal and other agencies who support this region in these efforts.

In 2015, the COG continued to make significant progress on the "Make It in America Challenge" grant; prepared for the roll out of the AGORA Investment Platform in the region; worked with

members to secure funding for a wide variety of infrastructure projects and studies; conducted income surveys to document eligibility for grant funding; provided assistance on urban growth boundary expansions, code updates and development of urban renewal districts; provided elected official trainings and facilitated goal setting sessions; and planned and prioritized regional transportation projects.

In addition, the COG's small business lending program provides all of the commonly used economic development loan programs that are designed to help companies expand or start new ventures. This past year, COG lending staff closed loans that totaled over \$4.3 million, a 34% increase from the previous year. These loans leveraged nearly \$6.3 million in private investment and created and/or retained 44 new jobs.

I am also pleased to announce that the COG has developed a new and improved website. The new website has been designed to be a valuable resource tool for our local government members — more user-friendly and continually updated with timely and useful information on COG/regional activities and projects. Along with the new website, the COG also has a great new logo.

Thank you for allowing me the privilege to serve another year as your Executive Director – and it is, indeed, a privilege. As I informed the COG Board, I will be retiring from my position as of July 1, 2016. Although I am definitely looking forward to the joys of retirement, this position has provided me the opportunity to work with so many delightful and passionate elected and appointed officials – not to mention a very dedicated and professional staff – and I will miss it. I am, however, confident that the COG will continue to flourish because of all of you.

Nancy J. Boyer Executive Director

Ongoing Mission

- Expanding interaction and improving dialogue among local units of government.
- "Convenership" enhancing collective awareness of major regional issues through seminars and workshops.
- Coordinating regional planning and development activities.
- Providing technical assistance and local services tailored to individual needs of member governments.

Member Services

MWVCOG continued to provide staff support and assistance to a variety of regional meetings to promote the dialog among local units of government, including the Mayors Coalition, City/County Managers/Administrators meetings, Polk County breakfast meetings, and Yamhill Local Government dinners. The COG also serves as an ex-officio member for the Chemeketa Cooperative Regional Library Service (CCRLS).

Facilitation Services

In the past year, the COG facilitated goal setting sessions for the cities of Falls City, Gervais, Silverton and Stayton. The COG also assisted with a goal setting session for the City of Carlton and facilitated the City Manager performance review process for the City of Sheridan.

Training

The COG conducted Council Orientation workshops (Elected Officials Training – Governing 101) for the cities of Amity, Carlton, Dayton, Detroit, Donald, Gervais, Idanha, Keizer, Scotts Mills, Silverton and Willamina.

Recruitment

In the recruitment area, the COG completed the City Administrator recruitment process for the City of Fairview.

Urban Renewal Feasibility Study

The COG completed an Urban Renewal Feasibility

Study for the City of Dundee. The COG also provided informational workshops/presentations on Urban Renewal to the City of Dundee and Mt. Angel.

Website/Logo

The COG has been working on and will be launching a new website which has been designed to be more user-friendly and to provide our members with timely and useful information. We have also designed a great new logo.

In addition, the COG provided budget and administrative consulting support to the City of Falls City and provided organizational structure, communications and overall best practices review and recommendations to the City of Willamina.



Above: A City/County Managers/Administrators lunch meeting at the COG offices.

Transportation Planning

Salem-Keizer Area Transportation Study (SKATS)

As the federally designated Metropolitan Planning Organization (MPO) for the Salem-Keizer area, the Salem-Keizer Area Transportation Study (SKATS) continues its role in promoting and supporting comprehensive, multi-jurisdictional and multi-modal transportation planning. MWVCOG staff are responsible for the operation of the SKATS MPO.

MPOs are required to update their multi-modal regional transportation plan every four years. SKATS updated and adopted the SKATS Regional Transportation System Plan (RTSP) and the air quality conformity determination (AQCD) for that plan on May 26, 2015. The 20-year plan contains population and employment forecasts to 2035, an updated list of plan objectives, 20-year revenue forecasts, and the list of transportation projects that can be expected to be constructed over the next 20 years. Public involvement activities for the RTSP included an open house, distribution of flyers and brochures at public meetings, a website including an interactive map of the projects, a press release, presentations to local groups, and public service

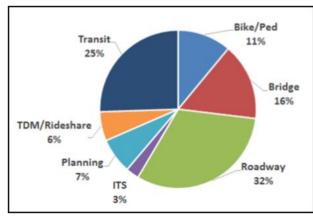


announcements through local media. Comments received from the public were reviewed and incorporated into the plan, which was adopted by the SKATS Policy Committee following a public hearing during their May meeting.



SKATS also develops and manages the MPO's sixyear metropolitan Transportation Improvement Program (MTIP) that identifies projects in the region that use federal and state transportation funds. The SKATS Policy Committee adopted the most recent FY 15-FY 20 MTIP on June 24, 2014. With the extension of the federal surface transportation act (MAP-21), the SKATS MPO was notified that it would receive an additional \$1 million in federal Surface Transportation Program-Urban (STP-U) funds in FY 2015 over what was initially programmed in the MTIP. At the direction of the SKATS Policy Committee, the SKATS Technical Advisory Committee (TAC) has begun reviewing options for distribution of the additional funds. Five projects in the Salem-Keizer area are currently being reviewed for consideration with a recommendation that will go to the SKATS Policy Committee in January 2016. In addition, with the passage of the five-year FAST Act in December 2015, the MPO will have additional federal funds to program in the FY 15-FY 20 MTIP or use in the next TIP (FY 18-FY 23).

The projects and programs contained in the SKATS MTIP and for which federal funds were obligated during Federal Fiscal Year 2015 (October 1, 2014 through September 30, 2015) are documented in the SKATS FY 2015 Obligation Report. Obligation is defined as the federal government's commitment to pay the federal share of a project's cost. A total of \$14,409,898 of FHWA and FTA funds were obligated in Federal Fiscal Year 2015 on 20 regionally significant transportation improvement projects and programs within SKATS. Of this, \$5,397,094 (31%) was invested in transit and rideshare projects; \$1,903,255 (11%) was invested in bicycle and pedestrian improvement projects; \$2,706,733 (16%) was invested in bridge projects; \$5,434,625 (32%) was invested in roadway projects; and the remaining \$1,484,054 (10%) was invested in ITS and planning projects. Most projects also contain a multi-modal safety component.



2015 Federal Funds Obligated by Category

In 2015, work continued on the Salem River Crossing project in coordination with staff from ODOT, City of Salem, and Polk County. During the year, the SKATS travel model was used to produce traffic forecasts for the eight alternatives studied in the draft Environmental Impact Statement (EIS) and the recommended Preferred Alternative. Forty two model runs were provided to the project consultant for traffic engineering intersection analysis, which is being used to refine intersection designs in the Preferred Alternative. Staff also created 2020 and 2040 population estimates of the area for this modeling assignment,

participated on the Project Management Team, assisted with the review of various EIS documents as well as the draft findings for a UGB amendment, and helped with the development of a microsimulation model.

Several on-going data collection and analysis projects are managed by SKATS staff including the regional traffic counting program. Video cameras at intersections provide traffic counts, and this data provides information on how the regional transportation system is being used by those traveling in and through the Salem-Keizer area. The data is used to support planning studies as well as for maintaining the travel demand model.

SKATS staff are responsible for the development, upkeep, refinement, and resulting traffic forecasts associated with the Travel Demand Model. The model was used extensively again this year for the Salem River Crossing project (as noted above) along with other projects in the region that required traffic forecasts. Work has begun that will update the base year model to 2015 and re-estimate the model using recent information from household travel diaries.

Along with the adoption of the 20-year Regional Transportation Systems Plan and Air Quality Conformity Determination (RTSP/AQCD), other accomplishments this year included collecting annual crash data and doing analysis of five-year crash data, preparation and meetings for 15 Policy Committee and Technical Advisory Committee (TAC) meetings during the year, Environmental Justice analysis for the RTSP, adoption of TIP modification procedures, review of the Enhance projects within SKATS, participation and/or support of planning studies by ODOT and the local jurisdictions, coordinating the MTIP and STIP with ODOT, tracking developments with Oregon's greenhouse gas Target Rule and Strategic Plans, providing ODOT with updates to the federal urban aid boundary and functional classifications of roads, and tracking progress on federal transportation funding and regulations. With the other MPOs in Oregon, staff worked on a funding allocation formula for federal planning funds, attended quarterly meetings of the Oregon

Metropolitan Planning Organizations Consortium (OMPOC), and led the development of an OMPOC work program.

The MPO provides some of its federal transportation planning funds to Salem-Keizer Transit. COG staff coordinates with transit staff on many of their planning studies. Accomplishments for the transit district include:

- Implemented the Moving Forward project service changes (starting in September 2015), which created more high-frequency routes and cross-town routes for the Cherriots bus system. This increases transit service to job centers, shopping, and other places people go.
- Implemented the West Salem Connector pilot project, which provides a new, innovative demand response transit service to the hills of West Salem.
- Initiated a regional transit planning project to redesign CARTS and Cherriots Routes 1X and 2X (to be completed in 2016).
- Began working on an update to the Marion and Polk County Coordinated Public Transit-Human Services Transportation Plan.
- Completed construction on some bus stops in Salem, Dallas, Independence, and Silverton.
- Began replacing transit shelters systemwide.
- Selected a location for the new South Salem Transit Center and began negotiations with the property owner.
- Began work towards a new signalized intersection at the Keizer Transit Center with the City of Keizer.
- The Rideshare Program completed:
 - the Rideshare Strategic Plan;

- the "Connecting Salem" Individualized Marketing Campaign;
- the creation of the "Wander Walks" downtown walking map; and
- a regional Carpool Formation campaign in conjunction with Cascades West Rideshare and Lane Transit.

Mid-Willamette Area Commission on Transportation (MWACT)

The Mid-Willamette Valley Area Commission on Transportation (MWACT) is a local advisory body chartered by the Oregon Transportation Commission (OTC). Its purpose is to apply the statewide transportation goals to the specific needs of the mid-Willamette Valley area as identified by the local jurisdictions.

There were five new MWACT representatives in 2015. As this is nearly one-third of the commission, an orientation session for the new commissioners was held in February. New members learned the history and mission of MWACT, as well as their roles and responsibilities in regional transportation planning.

One of the major tasks completed by MWACT this year was reviewing and prioritizing projects in the MWACT area that submitted proposals for Enhance Non-Highway funds. The process included a preliminary review of the 15 preproposals by the MWACT Steering Committee and the full commission. In November, MWACT members reviewed and ranked the seven proposals submitted for funding in the MWACT three-county area. The result from the ranking is listed below:

- 1st Marion County's Hayesville Drive upgrade
- 2nd City of Carlton, 3rd Street/Polk Street project
- 3rd (tie) Salem Area Transit's Wilsonville commuter bus replacement
- 3rd (tie) City of Salem safety crossing project

5th - Yamhill County Transit bus replacement

6th - Yamhelas Westrider Trail

7th - Silver Falls north entrance enhancement project



In early 2016, the MWACT Chair and Vice Chair will meet with other ACT representatives to develop a regional project list for ODOT to scope. Following scoping, the ACT representatives will meet again to develop a final project list for funding with Enhance Non-Highway funds. During the year, MWACT had six full committee meetings and two Steering Committee meetings. COG staff developed MWACT agendas, meeting summaries, and other communications between ODOT and MWACT members; assisted with arrangements for the Governor's Vision Panels forum with MWACT; attended OTC meetings, as needed; and developed unfunded project lists and an online map of these projects.

In November, MWACT Chair Ken Woods, Jr., attended the OTC's annual workshop at the Oregon Gardens where Congressman Earl Blumenauer and Governor Kate Brown shared their thoughts on transportation issues facing the state.

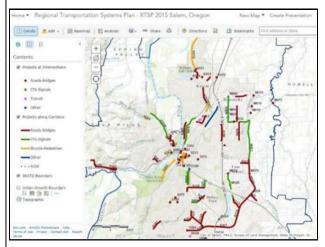
Reports and presentations to MWACT members this year included updates on ConnectOregon V and ConnectOregon VI, the Economic Impact of Cycling, ODOT's Rough Roads Ahead and Seismic Plus reports, the Oregon Bike/Pedestrian Plan, and the annual report on construction in the tri-county area. The Biennial MWACT report to the Oregon Transportation Commission (OTC) was

also prepared and reviewed.

Geographic Information Systems (GIS) and Census Services

The MWVCOG Census Data Center assists agencies in Marion, Polk, and Yamhill Counties with the analysis of Census, Census-related, and custom demographics studies. The COG warehouses electronic Census information, population estimates, population projections, and other related demographic data. COG staff are able to combine Census expertise and data access with GIS mapping techniques. Staff also conducted GIS training sessions this year in the use of mapping software.

COG staff utilize GIS technology for projects in many varied areas in transportation, land use, utilities, and natural resource management. Examples of work produced via GIS in 2015 include enhancement and maintenance of an interactive GIS application for Yamhill County, continued maintenance of the Salem-Keizer School District's attendance boundaries and the SchoolFinder website, and zoning and comprehensive plan designation mapping for several cities in the region. The 2015-2035 RTSP included multiple GIS analysis maps including an interactive online version of transportation projects in the RTSP (shown in the graphic and available here: http://arcg.is/1ISa6am).



Online map for 2015-2035 RTSP

Community & Economic Development Services

Community Investment Projects

In 2015, COG staff assisted member governments with a number of important community development projects involving public infrastructure, engineering studies and community facilities. Our staff assists local governments with all phases of project development including preparing grant/loan applications, project management, and compliance with complex state and federal regulatory requirements. An overview of community development projects the COG assisted member governments with in 2015 is provided below.

Amity: COG staff provided assistance to the City of Amity in conducting an income survey of residents outside of the city limits in order to document continued eligibility for grant funding. The COG also assisted the City in submission of a funding application for a water improvements project, awarded in November 2015.

Carlton: Staff provided assistance on an application for a water line improvements project as well as wage monitoring and compliance during construction.

Dallas: Wage monitoring assistance related to a Safe Drinking Water Revolving Loan Fund (SDWRLF) project for a water line improvements project.

Gates: COG provided assistance with the valuation of appraisal costs for easements needed as part of a water improvements project and negotiation of the price and recording of the easements with property owners under Uniform Relocation Act (URA) rules. Staff also provided wage monitoring and grant administration assistance on the project.

Idanha: COG staff provided assistance in completion of an income survey of all residents in order to document continued eligibility for grant funding. Staff will assist the City with submission

of an application for grant funding of a proposed water improvements project in 2016.

Independence: Grant administration and closeout of a grant for a water reuse and effluent disposal plan.

Jefferson: Water master plan update, including development of a water management and conservation plan, and grant closeout.

Willamina: Grant administration and closeout of a water master plan update.

Yamhill: Grant administration and close out of a wastewater plan update.

Land Use Planning

In 2015, the COG provided land use planning services to 21 communities in the Mid-Willamette Valley region including Aumsville, Aurora, Carlton, Dayton, Detroit, Donald, Falls City, Gates, Gervais, Hubbard, Idanha, Independence, Jefferson, Lafayette, Mt. Angel, Scotts Mills, Sheridan, St. Paul, Sublimity, Turner, and Willamina.

In addition to providing current land use planning services, COG planning staff assisted with the following long range economic development and planning projects in 2015:

Amity Economic Opportunity Analysis
 (EOA) - The City of Amity contracted with
 COG for assistance with completion of a
 buildable lands inventory and Economic
 Opportunity Analysis (EOA) for the City.
 Amity received a grant from the
 Department of Land Conversation and
 Development (DLCD) to assist in
 completion of the work.

- Carlton Parks Plan Update The City completed an inventory of existing parks and an assessment of future park needs, using the National Recreation and Park Association (NRPA) guidelines. The update provides recommendations for additional park land needs, suggested amenities to add to existing parks, and preliminary cost estimates to assist in adoption of parks SDC's and seeking funding assistance.
- Donald and Gervais Buildable Lands *Inventory and Economic Opportunity* Analysis - The Cities of Donald and Gervais, partnering with the COG, received a Technical Assistance grant award from DLCD to update elements of their Comprehensive Plan. The DLCD funding is unique in that it reflects a new partnership with the University of Oregon to cover a portion of the costs for an AmeriCorps Resource Assistance for Rural Environments (RARE) participant. The RARE participant, Ethan Stuckmayer, served an 11-month term at the COG and city offices, providing staff support and assistance through the Comprehensive Plan and Development Code Updates. Both jurisdictions completed their Comprehensive Plan and Development Code Updates in June 2015.
- Jefferson Economic Opportunity Analysis (EOA) - The City of Jefferson adopted a new EOA for the City, prepared by COG staff.
- City of Lafayette Urban Growth Boundary (UGB) Expansion The City of Lafayette wrapped up a residential building lands inventory, housing needs analysis and Comprehensive Plan update to ensure the City has an adequate supply of residential land within its UGB. COG staff assisted with the work, which will result in an expansion of the UGB to accommodate future residential land needs.
- Zoning and Development Code Updates –
 COG staff assisted the cities of Aumsville,

Aurora, Carlton, Dayton, Detroit, Donald, Dundee, Hubbard, Idanha, and Lafayette with updates to local zoning and development ordinances.

Additional Community and Economic Development Activities

- AGORA Investment Platform COG executed a contract with the Mid-Columbia Economic Development District (MCEDD) for roll out of the AGORA Investment Platform in the region. The Platform seeks to create an on-line system for data sharing, capacity building and increased community connections between public, private and philanthropic interests in promoting economic vitality.
- Economic Development Partnerships COG staff attended and hosted several economic development forums and





At Left: Members of the Land Conservation and Development Commission (LDCD) and Department of Land Conservation and Development (DLCD) conducted statewide tours this year, including site visits to the communities and businesses in Aurora and Donald in North Marion County.

meetings throughout the year including the Mid-Willamette Economic Development staff lunches, Regional Solutions Team and Advisory Committee meetings, Yamhill County Economic Development meetings, and the Marion County Economic Development Partnership Board. The

forums and meetings discuss economic development issues and legislative initiatives, share best practices, and identify opportunities for collaboration.

Make It In America Challenge – COG staff worked with the Strategic Economic Development Corporation (SEDCOR), Oregon Manufacturing Extension Partnership (OMEP), Incite, Inc. (formerly Job Growers), and Business Oregon on the second year of a three-year grant award from the Economic Development Administration (EDA) on the Make It In American Challenge. The grant will help leverage local resources to encourage further investment in reshoring manufacturing activities within the region. The second year saw completion of eight out of ten local engagements by OMEP; completion of over 40 manufacturing consultations by SEDCOR; and



A number of area business representatives participate in a focus group to provide information on the MIIWV program and study.

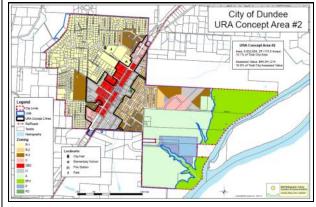
development of a regional economic development, trade, and manufacturing support resource map by MWVCOG. More information on the project can be found at www.midvalleymade.com

 Pacific Northwest Manufacturing Partnership (PNMP) - The PNMP is an alliance of urban and rural communities in the Willamette Valley, Columbia River Gorge and Portland-Vancouver metropolitan areas to accelerate manufacturing, job creation and private investment in the region. In response to the federal "Investing in Manufacturing Communities Initiatives" competition, the PNMP qualified as one of 12 national strategic applications to receive designation in 2015. The designation will give our region elevated consideration for \$1.3 billion in federal dollars and assistance from 13 cabinet departments and agencies.



PACIFIC NORTHWEST MANUFACTURING PARTNERSHIP

- Newberg Affordable Housing Commission-COG staff assisted the City in staffing of the Newberg Affordable Housing Commission (NAHC), including assistance with updating policies and program guidelines and assisting in a Request for Proposals for the 2015 funding cycle.
- Urban Renewal COG assisted the City of Dundee in completion of an urban renewal feasibility study, to assist the Council in determining whether to proceed with further steps, such as development and adoption of an urban renewal plan and district. Staff also provided informational workshops/presentations on Urban Renewal to interested members throughout the year.



A draft map of one of the Urban Renewal District concept areas included in the City of Dundee Urban Renewal Feasibility Study.

Housing Rehabilitation Services

The COG assisted with the administration and management of housing rehabilitation services in rural Marion County and the following cities in 2015: Aumsville, Aurora, Detroit, Gates, Gervais, Hubbard, Idanha, Jefferson, Keizer, Mt. Angel, Silverton, Stayton, Turner, and Woodburn. The program is managed by the non-profit, Valley Development Initiatives (VDI), in conjunction with staff support from the COG.

The program provides assistance in the form of low to no interest loans to income qualifying homeowners in need of home repairs, such as new roofs, dry rot repair, painting, and weatherization.

Program highlights from 2015 include the following:

 A total of six new housing rehabilitation loans totaling \$74,112 were made between 2014-2015 through a CDBG grant

- awarded to the City of Woodburn, in partnership with the City of Stayton and Marion County. The grant project was administratively closed in August 2015.
- The COG welcomed Garrett Jensen, Assistant Planner, to our staff. Garrett will serve as the Housing Rehabilitation Program Coordinator for COG/VDI, and is currently undergoing training with staff and other regional partners to assist in administration of the program.

COG Staff Milestones

New Hires

Garrett Jensen, Assistant Planner, started at the COG on August 10th.

McRae Carmichael, Associate Planner, started a temporary position at the COG on November 9th.

Anniversaries

Juan Carlos Torres, Associate GIS Analyst and Web Developer/Systems Administrator, achieved 15 years with the COG on July 17th.

Lori Moore, Administration Specialist II, achieved 20 years with the COG on February 6th.

John Safstrom, Loan Program Manager, achieved 25 years with the COG on April 16th.

Honors

Jim Jacks, Senior Planner, was presented with the Oregon American Planning Association (OAPA) Distinguished Leadership-Lifetime Achievement award at the OAPA annual planning conference in October.

Small Business Finance

Small Business Finance

Small Business Loan activity continued to see an increase in activity over the previous years in 2015. COG lending staff closed loans that totaled over \$4.3 million, a 34% increase from last year. These loans leveraged nearly \$6.3 million in private investment and created and/or retained 44 new jobs.

SMALL BUSINESS LENDING ACTIVITY 2015

Type of Business	Program*	Amount	Added Private	Jobs Created
			Investment	or Retained
Music Therapists Offices	SBA/ILP	\$25,000	\$19,648	1
Law Offices	EDA/RLF	\$100,000	\$206,000	4
Interior Design Services	EDA/RLF	\$332,750	\$415,937	1
Wholesale Food Dist.	EDA/RLF	\$110,000	\$145,000	3
Elementary & Secondary School	EDA/RLF	\$200,000	\$250,000	4
Frozen Cakes, Pies, etc.	IRP/VDI	\$71,167	\$43,130	4
Real Estate Offices	SBA 504	\$673,900	\$842,375	12
Dental Offices	SBA 504	\$844,070	\$1,057,081	2
Paving Contractor	SBA 504	\$250,000	\$312,500	5
Hotel	SBA 504	\$1,719,200	\$3,018,832	8
Totals:		\$4,316,088	\$6,310,503	44

^{*}Loan Programs Used: *EDA/RLF*: The three-county Revolving Loan Fund; *SBA 504*: U.S. Small Business Administration 504 debenture program; *IRP/VDI*: The Intermediary Relending Program for rural communities; *SBA/ILP*: The Intermediary Lending Program is for startup businesses in rural and urban communities.

In addition, staff are currently working on two SBA 504 loans and two VDI loans that have been approved and are currently under construction, totaling an additional \$4,140,477.





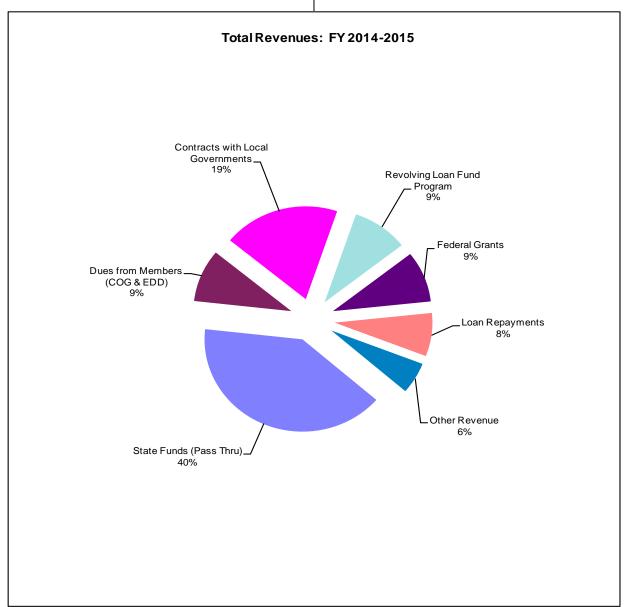
Pictured above are before and after pictures of the Oak Park Dental property in Salem which received funding assistance from the SBA 504 Loan Program.

Financial Summary

The COG operated with a budget of \$4.9 million and a FTE staff of 18.4 during the past year. Actual expenditures were \$2.77 million.

Major sources of revenue include dues from member governments, contracts with member governments for services, grants or contracts with state and federal agencies for a variety of services, pass-through money from state and federal programs that is distributed to others, and fees earned from small businesses for loans.

The chart on this page illustrates, in summary form, the various sources of COG funds. The single most important source of revenue to the COG is dues from member governments. It is this revenue that provides for basic operating costs and a portion is used to match federal grants.



2015 MWVCOG Board of Directors

Councilor Kevin Jeffries, Chair* City of McMinnville

City of McMilliminine

Mr. Jerry Thompson, Vice Chair * Board of Directors, Salem-Keizer Transit

Commissioner Sam BrentanoMarion County

Commissioner Mike Ainsworth * Polk County

Commissioner Stan Primozich Yamhill County

Councilor Jim FairchildCity of Dallas

Mayor Cathy Clark City of Keizer

Councilor Jesse Shafer/Councilor Steve Milligan

City of Monmouth

Mayor Bob Andrews

City of Newberg

Mayor Anna Peterson*

City of Salem

Mayor Kathy Figley

City of Woodburn

Mayor Shanti Platt

City of Gervais; Cities of Aumsville, Aurora, Detroit, Gates, Hubbard, Idanha, Jefferson, Mt. Angel, Scotts Mills, Silverton, St. Paul, Stayton, Sublimity and Turner (Small Cities of Marion County)

Mayor John McArdle

City of Independence; City of Falls City (Small Cities of Polk County)

Mayor Kathie Oriet

City of Carlton; Cities of Amity, Dayton, Dundee, Lafayette, Sheridan, Willamina and Yamhill (Small Cities of Yamhill County)

Mr. Mike McBride

Board of Directors, Chehalem Park and Recreation District

Mr. Ron Pittman

Board of Education, Chemeketa Community College

Mr. Jeff Faville/Mr. Rick Kimball

School Board, Salem-Keizer School District

Mr. Frank W. Pender, Jr.

Board of Directors, Willamette Education Service District

Mr. Jon George

Tribal Council of the Confederated Tribes of Grand Ronde

^{*} denotes members of the Executive Committee

2015 Membership

CITIES:

Lafayette **Amity** Aumsville **McMinnville** Aurora Monmouth Carlton Mt. Angel Dallas Newberg **Dayton** St. Paul Salem Detroit Donald Scotts Mills Sheridan Dundee Falls City Silverton Gates Stayton Gervais **Sublimity** Hubbard Turner Idanha Willamina Independence Woodburn Jefferson Yamhill Keizer

COUNTIES:

Marion County
Polk County
Yamhill County

TRIBAL GOVERNMENT:

The Confederated Tribes of Grand Ronde

SPECIAL DISTRICTS:

Chehalem Park and Recreation District
Chemeketa Community College
Salem-Keizer School District
Salem-Keizer Transit
Willamette Education Service District



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